

	Guelph non-residential	Waterloo non-residential Jan 2008	Burlington non-residential Aug 2008	Brantford non-residential May 2007	London commercial Mar 2007	Kitchener Regional Jan 2006	Milton June 2004	Cambridge Non-residential Apr 2004	Guelph Commercial Institutional	Burlington Retail Aug 2008	London Commercial Mar 2007	Hamilton Commercial Institutional (10,000 sq ft)	Guelph Industrial	London Industrial	Hamilton Industrial July 2008	Brantford Industrial May 2007
Transit	0.33			0.1		0.12	0.01		0.44				0.23			0.09
Other Transportation							0.23									
Municipal parking	0.3	0.31							0.4				0.22			
Parks	0.1	0.15		0.01			0.17		0.14				0.08			0.01
Recreation	0.08			0.05			0.08		0.11				0.06			0.04
Library Services	0.02	0.03		0.01		0	0.05		0.03				0.01			0.01
Administration	0.1					0.04	0.15		0.1				0.1			
Works Yard				0.91				0.01								0.8
Provincial Offences	0.01								0.01				0.01			
Ambulance	0.01								0.01				0.01			
Total Soft Services	0.95	0.49		1.08		0.16	0.69	0.01	1.24	0	0	0	0.72	0	0	0.95
Roads and Related	1.57	3.2		3.28		3.21	2.24	0.35	2.11				1.12			2.88
Stormwater Drainage	0.15	0.17						0.19	0.2				0.11			
Wastewater Services	3.65	0.51		0.91		0.31	0.16	0.48	3.83				3.5			0.8
Water Services	4.42			1.16		0.36		0.11	4.64				4.24			1.02
Fire Protection Services	0.13	0.27		0.09			0.32		0.13				0.13			0.08
Studies		0.13		0.07				0.09								0.06
Police Services	0.14			0.07												0.06
Total Hard Services	10.06	4.28		5.58		3.88	2.72	1.22	10.91	0	0	0	9.1	0	0	4.9
Grand Total	11.01	4.77	10.82	6.66	6.2	4.04	3.41	1.22	12.15	14.88	2.63	17.62	9.82	0	4.18	5.85

Comments on the above figures, taken from website information from each city.

- 1) Hamilton deep discounts their \$17.62 to \$4.18 for industrial development.
- 2) London removes industrial development charges all together. (according to the Chamber of Commerce London had looked at introducing industrial development charges this year but changed their mind)
- 3) Brantford discounts their non-residential from \$6.66 to \$5.85 for industrial development
- 4) Waterloo, Kitchener, Cambridge, and Milton all have a flat non-residential rate. Waterloo was renewed Aug 2008 the others are getting ready to renew. It looks like Waterloo is half Guelph's best rate
- 5) Burlington looks like the only place close to Guelph for non-residential rates, but is still under our proposed rates other than retail.

Other factors such as property tax and property costs would need to be factored in to do a proper comparison for businesses to locate in Guelph, but it looks like the development charge rates are high across the board.

An overview of % residential to % non-residential development, as well as residential development charges, housing costs, and property taxes would also factor in.